



GMTA 2019 Executive Board Meeting Minutes

Saturday, August 17, 2019 11:00 a.m.
Clayton State University, Morrow, GA

ROLL: Joy Poole, Jan Adams, Mandy Reynolds, Susan Andrews, Robin Engleman, Pam Asberry, Mary Ann McTier, Diane Boyd, Rebekah Healan Boles, Owen Lovell, Michiko Otaki, Jeri-Mae Astolfi, Jason Bennett, Jordan Sommer, Leigh Anne Bleichner, Charles Hutton, Nancy Robertson, Elena Dorozhkina, Amy Thomas, Mason Conklin, Charles Hutton, Julie Vu, Diana Peoples, Amy Neal, Diane Boyd

WELCOME

The Executive Board of Georgia Music Teachers Association met at Clayton State University in room 215 of the Music Education Building. Joy Poole called the meeting to order at 11:16 a.m.

APPROVAL OF MINUTES

A motion to accept the minutes from the last executive board meeting was made by Diane Boyd and seconded by Amy Neal. A vote was taken, and the minutes were approved.

REPORTS OF OFFICERS

PRESIDENT: Joy Poole

The Summer break has come and gone. I do hope you had a time to relax before starting back into the Fall teaching schedule. The GMTA Executive Board members have been busy this Summer preparing for the upcoming academic year. I appreciate the dedication of our board members to continually provide outstanding GMTA events and improvements to GMTA.

Some upcoming events are:

MTNA Competitions

MTNA State Round will include Composition, Junior, Senior and Young Artist competitions.

Chamber Music has moved to a video submission instead of participating at the State level.

The online registration deadline for Composition, Junior, Senior and Young Artist is September 11th at 3:00 PM.

The online registration deadline for Chamber Music is Wednesday, December 4th at 3:00 PM. VP of Competitions, Ashley Craig-Diaz, will share more details in the VP Competition report.

Click "MTNA Competitions" icon on the mtna.org homepage for complete information.

I hope you are making plans to attend the **2019 GMTA Conference**. The conference will be November 7-9 at Columbus State University. Thank you to our VP of Programs, Dr. Owen Lovell, for planning an exciting conference. Online registration will be open soon on the [GMTA website](#). Owen will share complete details in the VP Programs report today. Take advantage of this opportunity for learning and camaraderie with our fellow teachers. I hope to see each of you in Columbus.

Dr. Jeri-Mae Astolfi, Commissioned Composer Chair, along with Rebekah Healan Boles, Immediate Past President, have headed up an improved application process for the selection of the **GMTA Commissioned Composer**. Applications are now online at www.georgiamta.org along with an updated composer webpage. Thank you to both of you for your work in this area.

Take a look around the [GMTA website](#) for other improvements including a new online application for the GMTA Judges List. While on the website be sure to check out the calendar and information about grants, our upcoming conference and student activities. GMTA provides many opportunities for teachers and students. Encourage your members to take part as we further the art of music throughout Georgia.

Each of us should be aware of important dates and deadlines and communicate to our local associations. Local Association Presidents, make your calendar available through as many pathways as possible. Make sure your website is up to date, consider a monthly email communication or start a “Group Me” or other messaging app to keep your members informed of the activities of your association.

Our membership stands now at 515. In past years, membership has been over 700. Let’s all take a look at our membership and contact those who have not renewed. Send a special invitation to the first meeting or reach out by text or a phone call. When you meet teachers in your area, ask them to be a part of your association. With all of us working together, we can reach both new and members who simply have not renewed. And lastly, always be on the lookout for music teachers in the area who are not a MTNA member. Invite them to your local meeting and consider having a new member/guest packet that provides complete info about your associations’ events and programs.

PRESIDENT-ELECT: Jan Adams

With the start of a new year, we will be welcoming seven newly elected presidents to our LAPs meeting. GMTA offers several awards and honors which I hope each local association is taking advantage of.

1. Teacher of the Year
2. Collegiate Member Grants

The Collegiate Member Grant may be used for college tuition in a music degree program. The Collegiate Member Grant may be used to attend the MTNA National Conference or the MTNA Collegiate Piano Pedagogy Symposium, as well as other music festivals, symposiums, or workshops.

Please be specific in your description as to which event you will be attending.

3. Active Member Grants

The GMTA Active Member Grant may be used for student scholarship for music instruction. Grants may be based on either need or merit.

The GMTA Active Member Grant may be used for teacher professional development (i.e., lessons, workshops, courses)

Deadline for these three are September 9, 2019.

4. Local Association of the Year

Turn in your reports highlighting events, meetings and any initiatives (include events, meeting speakers, websites, scholarships, etc) to Joy Poole by August 14

(jbpoole@comcast.net)

VICE-PRESIDENT, PROGRAMS: Owen Lovell, NCTM

Preparations for the 2019 annual GMTA state conference at Columbus State University's Schwob School of Music are on schedule and within the proposed budget. As a reminder, the dates are November 7-9, and you will be able to register for the conference and banquet in very short order. The conference hotel reservations portal is already available at the GMTA conference website, <https://georgiamta.org/conference.php>.

Here are some highlights:

Our session presenters— mainly from Georgia, and a couple from out of state, plus two of our collegiate chapters— have all confirmed. Conference attendees will be entertained and educated in 50-minute session time blocks, running two rooms concurrently. This format was chosen using member feedback from the post-conference survey. Session rooms are a short walk from each other, in the same building and on the same floor.

Conference parking is free, and right across the street from the Schwob School of Music. We will be treated to 3 pedagogy headliner sessions, one each day, featuring Katherine Fisher and Dr. Julie Knerr Hague from Piano Safari. Their sessions are titled, "Rote Teaching: A New Paradigm", "Excellence from the Start: Foundations of Piano Technique", and "Piano Safari: The Journey Begins".

Our performance headliner recital, featuring internationally-celebrated artists Wendy Warner (cello) and Henry Kramer (piano) will be an all-Chopin program. Half of the concert will be cello and piano, and the other half, solo piano. The performance headliners will also conduct concurrent string and piano master classes on Saturday morning of the conference in two adjacent concert halls.

We are pleased to welcome back vendor booths at the 2019 conference! They will be exhibiting in a large, open lobby area, right outside our primary session space. Academic institutions, music-related businesses, and interested individuals, please contact Mandy Reynolds soon (and check out <https://georgiamta.org/exhibitor-contract.php>) if you are interested in exhibiting at this conference, as vendor spaces are limited.

With the 2019 conference, we also return to celebrating our GMTA concerto competition winners in a performance with the CSU orchestra on Thursday night. Our commissioned performance with composer Terry Lowry and the Carrolton Jazz Orchestra will happen on Friday afternoon, and they'll join in again for an encore performance during Friday night's post-concert reception, sponsored by Columbus State University.

If your schedule allows, plan on coming to the Friday evening banquet, as we celebrate our 2019 Teacher of the Year, and welcome a distinguished guest from CSU, L. Rexford “Rex” Whiddon (past MTNA and GMTA president). The banquet will be set in an art gallery with a nicely varied menu and dessert options, and is \$27 per person, including tax. It is within walking distance of the other conference venues.

In addition to education and networking among friends old and new, there will be opportunities to celebrate our students in performances sprinkled throughout each day of the 2019 conference. Let’s show them encouragement with your presence!

Finally, I must acknowledge the incredible support and welcome we’ve received from Columbus State University and the faculty, staff, and administration at the Schwob School of Music - they are eager to host us, and have gone “above and beyond” at every turn to ensure GMTA has a great conference at their school. Let’s also thank the Columbus Music Teachers Association, as the local chapter also plays an important role, behind the scenes, in facilitating a smooth-running conference.

VICE-PRESIDENT, MEMBERSHIP: Donna Dasher

I am not able to look into the GMTA membership as the MTNA State Portal is "under construction", so I cannot give you a total number today. (If I am able to gain access before Saturday, I will update this report). I can gladly report that we have nine new GMTA members this fiscal year so far. I congratulate each association who has worked to recruit and make welcome new members.

I would also like to report that we have 20 local associations, 14 with working websites. Savannah is scheduled to be online by this coming Monday! Again, my apology for not being able to attend.

VICE-PRESIDENT, PUBLICITY: Cathy Thacker, NCTM

The fall edition of the GMTA newsletter will be published on September 15 and will include information on the upcoming state conference. I need reports (200 words or less) from the presidents of the following local associations: North Fulton, Northeast Georgia, Rome, Savannah, South Georgia, South Metro Atlanta, and Western Georgia. Please e-mail your articles to me as an attachment in Word or pdf format at csbt88@gmail.com.

Thank you to everyone who submitted articles for the spring newsletter!

VICE-PRESIDENT, GMTA AUDITIONS: Yien Wang

2020 GMTA Regional Auditions will be held on March 14, 2020. GMTA State Auditions for Pre-College Piano and Piano Concerto, Piano Duet, and Voice will be held on March 28, 2020 at Columbus State University. GMTA State Auditions for College Piano and Piano Concerto, Strings, Woodwind/Brass, and Instrumental Concerto will be held on March 27, 2020 at Columbus State University.

12th Graders who are not exempt from taking GATE should register for GATE at the local level. Please check with local association for date of test and registration deadline.

Grades 4-11: GATE (unless exempt) is required each year even if you have passed the required level in the previous year. Please check with local association for date of test and registration deadline.

A work requirement was added to 2018 Auditions. Please consider volunteering to help out at 2020 Auditions events.

Please continue to enter your students in GMTA Auditions, or try it out in 2020! Auditions are comparable to GMEA District and All-State tryouts, and are beneficial to both students and teachers.

Please e-mail me at yienwangpiano@gmail.com with any comments or questions you may have.

VICE-PRESIDENT, MTNA COMPETITIONS: Ashley Craig-Diaz

Registration opens soon for the 2019 MTNA Competitions! I have enjoyed re-connecting with colleagues while filling the designated judging spots.

The competitions will be held at University of West Georgia Friday and Saturday, October 25-26, 2019. The deadline to register is September 11, 2019 at 3:00 P.M. Chamber Music Competitions will be judged via video recording.

More information regarding Performance, Composition, and Chamber music guidelines may be found at www.mtna.org under the "engage" tab.

EXECUTIVE DIRECTOR: Mandy Reynolds

Each person will be given a handout of the 2018-2019 GMTA Financial Summary and the 2018-2019 Financial Statement from Haley & Associates.

(2018-2019 GMTA Financial Summary) The 2018-2019 GMTA Financial Summary lists the income and expenses for this fiscal year. The second column lists the actual amounts at the end of June 2019. Our total income was \$86,598.50 (including \$3,447.19 transferred from savings to cover conference expenses). Our total expenses were \$86,598.50. This left us with a net surplus of \$0. The third column lists the budgeted amounts for 2018-2019, and the last column compares our revenues and expenses for the 2018-2019 fiscal year to the 2017-2018 fiscal year. Beginning at the top of the second page, there are the explanations for the miscellaneous income and expenses. The balances are also listed for our checking account, savings account, and three named award funds.

(2018-2019 Financial Report from Haley & Associates) At the end of each fiscal year, GMTA hires a CPA firm, Haley & Associates, to complete an Accountant's Compilation Report. During July of 2019, GMTA worked with Haley & Associates to provide information for this year's Compilation Report, which has been submitted for your review.

The "Comparative Statement of Financial Position" for June 30, 2019 shows GMTA's total assets as \$125,829 and total liabilities of \$11,888. The total liabilities of \$11,888 represent prepaid GMTA dues received prior to July 1, 2019 for the 2019-2020 fiscal year. The last column on this page details last year's assets and liabilities.

The second page of the report titled "Comparative Statements of Activities" details income and expenses for fiscal years ending in 2019 and 2018. This report does detail 'non-cash' items such as depreciation on office equipment. This page also details GMTA's temporarily restricted funds, our

Student Award Funds. Net assets at the end of the 2019 fiscal year were \$113,941, compared to \$111,817 in 2018.

The third page of the report titled "Comparative Statements of Cash Flows" details the increases and decreases in cash flow for the years ending in 2019 and 2018. At the end of our 2019 fiscal year, we have \$123,141 total in our bank accounts (including checking, savings, and named award funds).

MEMBER AT LARGE: Robert Henry

No report

MEMBER AT LARGE: Michiko Otaki

No report

REPORTS of COMMITTEE CHAIRS

ART AWARENESS & ADVOCACY: Debra Hughes

GEORGIA'S OWN:

In November of 2018, all of the *Georgia's Own* persons were contacted and asked if they would like to continue serving. A few dropped off and another was added in March of 2019. I will repeat this request this fall so to keep the list current. Presently we have 17 individuals who are willing to present 59 different topics to our local chapters.

ARTS AWARENESS & ADVOCACY:

The NEA (National Endowment for the Arts) has awarded \$430K to 23 Georgia arts efforts. Recipients include literature, dance, film-making, theater, storytelling, visual arts, as well as, music. There were four that received grants that were specifically music: Atlanta opera- \$20K, Savannah Music Festival - \$40K, Morgan County Music Festival - \$10K and Columbus Symphony Orchestra - \$10K. These grants are given based on applications revealing the organizations' impacts on their community and how they culminate in a specific event. Next year's grant applications are due this month by August 31. Details to submit a grant can be gotten at Georgia Council for the Arts (gaarts@gaarts.org). The GCA publishes a newsletter with many facts about how individuals might participate more in advocacy for the arts, as well as other information endorsing the work that we do as music teachers. Much good information regarding music was included in their latest newsletter. **I would encourage all GMTA members to subscribe to their free online newsletter.**

CERTIFICATION: Rene Holliman

No report

COLLABORATIVE PERFORMANCES: Shu-Ling Chen

No report

COLLEGE FACULTY: Tracy Xian

The 2019-20 College Faculty Exchange program is set to begin this fall semester. The program includes sixteen GMTA, AMTA and FMTA university faculty members who will perform at fifteen universities across Alabama, Georgia and Florida. It has been my privilege to get to know and work with each of these colleagues to secure their recital dates and venues. I have been pleased with the positive response to this program by university faculty members from all three states and I will be excited to see these recitals unfolding throughout the academic year.

A complete list of performers, dates and locations appears below. I encourage everyone to reach out to friends and colleagues and to be in attendance at one or more of these concerts in your area.

The College Faculty Exchange program, 2019-2020:

Joshua Pifer – Georgia Southern University, 8/29
Ron Shinn – University of Alabama (Huntsville), 9/5
Tracy Xian – Columbus State University, 9/6
Andrée Martin – LaGrange College, 9/10
Kris Carlisle – Jacksonville State University, 9/15
Rachel Chung – University of Alabama in Tuscaloosa, 10/7
Robert Holm – Reinhardt University, 10/7
Mike Pendowski – University of North Georgia (Gainesville), 10/12
Adam Booher – University of North Georgia (Gainesville), 11/16
Margery Whatley – Spelman College (Atlanta), 2/1
David Peoples – Birmingham-Southern College, 2/23
Kevin Chance – Berry College (Rome, GA), 2/20
Benjamin Warsaw – University of South Alabama (Mobile), 2/20
Scott Schwab – Valdosta State University, 3/2
Alex Wasserman – Florida College, 3/5
Rachel Park – Samford University, 3/17

COLLEGIATE CHAPTERS: Amy Neal

There are so many opportunities for college students as we return to school this fall! To start, college students should renew their MTNA and GMTA memberships online when they return to school. Then, plan to bring your collegiate chapter (or any college students) to the GMTA conference in November! We are planning an opportunity for the college students to network with each other during the conference.

Also, collegiate chapters are encouraged to attend the MTNA Collegiate Chapter Piano Pedagogy Symposium at Ball State University (Muncie, IN). The dates are January 10-11, 2020.

To make it easier for college students to attend conferences, they can apply for Collegiate Travel Grants. They can receive \$100 to attend either the MTNA National Conference or the MTNA Collegiate Chapters Piano Pedagogy Symposium!

Finally, if you are looking to grow your collegiate chapter, students can apply for a Collegiate Chapter Enrichment Grant. You could receive up to \$750 to develop your chapter's presence in the community!

COMMISSIONING: Jeri-Mae Astolfi

The newly adopted Commissioned Composer Award process was implemented this summer. Huge thanks to committee members Joy Poole, Rebekah Healan, and Jan Adams and also to Mandy Reynolds for getting all of this successfully off the ground (and on the website!).

In summary:

Starting early-July, a call for participation was sent to:

- a) all GMTA members (2 notices have been sent)
- b) 49 colleges/universities in Georgia (2 notices have been sent)
- c) various national composer organizations for mass posting on their websites, newsletters, listservs, etc. (listed as an ongoing opportunity until the Sept. 1 deadline)

One more reminder will be sent 1-2 weeks before the Sept. 1 deadline. Award notification will be posted by Oct. 15.

As suggested at the last EC meeting, once our 2020 Commissioned Composer has been chosen, this committee membership will change slightly to include: GMTA Chair, GMTA President, GMTA Member-at-Large, non-GMTA composer (possibly a faculty member from a college or university).

FINANCES/ADVISORY COMMITTEE: Rebekah Healan Boles

We had our meeting on June 1, 2019 at the residence of Mandy Reynolds, our Executive Director.

Members in attendance were:

Rebekah Boles, Chair, Jason Bennett, Jan Adams, Owen Lovell and Mandy Reynolds, ex-officio.

Rebekah Boles called the meeting to order at 10:00 am. Our first item of business was a Conference update submitted by Owen Lovell, GMTA VP of Conference. We discussed location options for the banquet, meal options and other set up logistics for the conference. *After much discussion, we decided that we needed further exploration of these items. Owen was able to secure great options for the banquet location and meal menu. These items were approved unanimously by email vote.*

Our second agenda item was to approve the updated job description for our Executive Director which will be presented for a vote at the Executive Board Meeting. *This item passed unanimously by those in attendance.*

Our third item was an update in regards to our new GMTA Award Fund policies and implementing those for this year.

Next, we whole heartedly *approved* honoring John Robert Poe as an MTNA Fellow. Columbus Music Teachers Association in conjunction with all GMTA local associations will be promoting this during the 2019-2020 year in hopes that we can get this done by our 2020 MTNA Conference.

We read through our new Composer Commissioning process. Jerri-Mae Astolfi really put together a wonderful proposal for implementing this new process which should greatly benefit this program moving forward into the future. *After a few edits that were approved by both Jeri-Mae as the Commissioning Chair and the FAC this proposal was passed unanimously and passed on to the Executive Board for an email vote.*

As an informational update, Mandy looked into changing our debit card to a credit card as was approved at the last Board Meeting and it was decided not to do this at this time as it would be linked to her personally and not GMTA. Although, GMTA strives for positive fiscal responsibility and has careful accounting practices, we would never expect any member or employee to put their personal credit or identity at risk for GMTA. All relevant items are included as Action Items on today's agenda.

GMTA AWARDS: Leigh Anne Bleichner

Local associations please make baskets to raffle off at the November conference. Bring those to the check in table at the conference.

INDEPENDENT MUSIC TEACHERS FORUM: Robin Engleman, NCTM

Across the nation, the membership in MTNA continues to decline, so it is a topic of great concern, how do we reach the needs of the IMT, which makes up the largest percentage of our membership?

Several things are being done by MTNA:

The American Music Teacher Magazine is being reformatted to be more user friendly, faster to grasp concepts and contain more pertinent information.

More sessions at the National Conference are going to be offered that will appeal to the IMT.

State Presidents and IMTF Chairs are being asked to gather insights from their members as to how they can better be served, and what they would like to receive from the organization. Their comments will be taken seriously by MTNA, so if you board members and LAPS hear of ideas, suggestions or concerns, please forward them to me and I will forward them on to the IMTF National Chair to be shared at their next board meeting.

A possible idea for our state conference or other statewide or regional meeting. If not this year, perhaps in future years...

Invite teachers to send in a very short teaching idea. Have an IMTF session or maybe a meal where teachers submit their ideas ahead of time, and we chose about 10 to present their ideas, with a three minute time limit. It would be a great way to allow teachers time to visit, say about 20 minutes to talk, and then start with the "bright ideas." This would help teachers to connect and share.

Our National IMTF Chair is currently working with membership to promote a program she is calling, "Face to Face", where they work to get teachers together face to face, in opposition to the current Face Book trend, which also has its place. She believes that getting people together to discuss their problems and solutions and celebrate the joy of their teaching is a key to the success of our association (local, state and national.) For the most part, she finds IMTs are happy to share, eager to learn, anxious to improve and enjoy the process of being together to do this.

MTNA FOUNDATION: Jordan Sommer

The number of donors to the MTNA Foundation in Georgia increased from 1 in the first quarter to 25 in the second quarter, making the total so far this year to be \$610. Thank you to everyone who has contributed! As the new chairperson of the Foundation, I intend to increase the amount raised at the GMTA conference by adding new donation items to the raffle. Please consider donating to the Foundation by visiting mtnafoundation.org

PIANO JUDGES LIST: Susan Andrews

All of the judges on the GMTA Judges List have been contacted and asked to confirm their desire to remain on the list and their judging preferences. Several judges requested that their names be deleted from the list, and currently there are only piano judges on the list. Members who have judging experience, and especially those who are qualified to judge voice and other instruments, are encouraged to submit a judges list application. It is now possible to submit applications and references online.

The list of judges, their judging preferences and contact information are in the process of being updated. Thanks to Mandy Reynolds for her work to facilitate the improvements to the Judges List page.

THEORY: Jason Bennett

Info on GMTA theory will be on the website. Encourage local chapters to look at website regarding GATE exemption list as well as GMTA Theory Test. Theory results posted online. GATE exemption list is updated on website. This also gives info for these two tests.

WELLNESS: Julie Harbin

No report

NEW BUSINESS

ACTION ITEMS FOR THE EXECUTIVE BOARD MEETING:

1. FAC recommends updated job description of Executive Director approved. Vote taken and approved.
2. FAC recommends GMTA honor (posthumously) John Robert Poe as an MTNA Fellow. Suggested donations by local associations. The goal is that funds be raised for this gesture by November conference. Vote taken and approved.

ANNOUNCEMENTS

FOR YOUR CALENDAR

2019-2020

Various dates August 29-March 17, 2020- The College Faculty Exchange program, 2019-2020 (pg. 7 of the minutes)

August 31: NEA/Ga.Counsel for the Arts Grant deadline (gaarts@gaarts.org)

September 9: Application deadline for GMTA Teacher of the Year, GMTA Teacher Grants, Collegiate Member Grants, Steinway Teacher Awards,

September 11 at 3:00 p.m.: MTNA Competitions deadline to register

October 25-26: MTNA Competitions- University of West Georgia Friday and Saturday

November 7-9: GMTA State Conference, Columbus State University

December 4 at 3:00 p.m. : MTNA Chamber Music Competition deadline for online registration

January 10-11, 2020: MTNA Collegiate Chapter Piano Pedagogy Symposium at Ball State University (Muncie, IN).

March 14, 2020: GMTA Regional Auditions

March 27, 2020: GMTA State Auditions for college piano, piano concerto, strings, woodwind/brass, instrumental concerto at Columbus State University

March 28, 2020: GMTA State Auditions for Pre-college piano, piano concerto, piano duet and voice

Meeting was adjourned at 12:22 by Joy Poole

**GEORGIA MUSIC TEACHERS ASSOCIATION, INC.
COMPARATIVE STATEMENTS OF FINANCIAL POSITION
JUNE 30, 2019 AND 2019**

ASSETS

	<u>2019</u>	<u>2018</u>
ASSETS:		
Cash in bank	\$18,384	\$17,239
Cash in savings	\$55,070	\$34,755
CD Savings	-	\$25,357
Award reserve funds	\$49,687	\$41,977
Prepaid expenses	-	\$650
Property and equipment, net of \$1090 and \$1499 accumulated depreciation	\$2,688	\$2,562
TOTAL ASSETS	<u>\$125,829</u>	<u>\$122,539</u>

LIABILITIES AND NET ASSETS

LIABILITIES:		
Prepaid revenues	<u>\$11,888</u>	<u>\$10,722</u>
TOTAL LIABILITIES	<u>\$11,888</u>	<u>\$10,722</u>
NET ASSETS:		
Fund Balance	\$111,817	\$108,376
Net Income	<u>\$2,124</u>	<u>\$3,441</u>
TOTAL NET ASSETS	<u>\$113,941</u>	<u>\$111,817</u>

TOTAL LIABILITIES AND NET ASSETS \$125,829 \$122,539

These financial statements have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

**GEORGIA MUSIC TEACHERS ASSOCIATION, INC.
COMPARATIVE STATEMENTS OF ACTIVITIES
FOR THE YEARS ENDED JUNE 30, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
UNRESTRICTED NET ASSETS:		
SUPPORT, REVENUES, GAINS, AND RECLASSIFICATIONS		
GMTA Dues	\$25,844	\$26,114
Advertising – newsletter	\$5,923	\$5,556
Auditions/MTNA Competitions	\$42,382	\$27,945
Conference	\$4,553	\$11,051
Commissioned Work	\$750	\$750
Net investment return	\$29	\$25
Senior Certificate Fee	-	<u>\$5</u>
TOTAL	<u>\$79,481</u>	<u>\$71,446</u>
EXPENSES		
Executive Sec./Treas. Compensation and taxes	\$24,813	\$23,168
Auditions/MTNA Competitions	\$30,239	\$19,121
Conference	\$12,112	\$13,102
Contributions	-	\$300
Office	\$3,197	\$3,136
Website expense	\$1,515	\$1,650
Travel	\$3,494	\$3,423
Travel – student grants	\$1,500	\$4,000
GTMA Music teacher grants	\$1,650	\$1,750
Accounting	\$1,700	\$1,600
Commissioned work	\$1,500	\$1,500
Depreciation	\$1,497	\$515
TOTAL	<u>\$83,867</u>	<u>\$73,265</u>
Change in unrestricted net assets	<u>(\$4,386)</u>	<u>(\$1,819)</u>
TEMPORARILY RESTRICTED NET ASSETS		
Investment income, net of investment expenses	\$30	\$25
Contributions received	\$7,680	\$5,935
Awards paid	<u>(\$1,200)</u>	<u>(\$700)</u>
Change in temporarily restricted net assets	<u>\$6,510</u>	<u>\$5,260</u>
CHANGE IN NET ASSETS	\$2,124	\$3,441
NET ASSETS AT BEGINNING OF YEAR	<u>\$111,817</u>	<u>\$108,376</u>
NET ASSETS AT END OF YEAR	<u>\$113,941</u>	<u>\$111,817</u>

These financial statements have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

**GEORGIA MUSIC TEACHERS ASSOCIATION, INC.
COMPARATIVE STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED JUNE 30, 2019 AND 2018**

	<u>2019</u>	<u>2018</u>
CASH FLOW PROVIDED BY OPERATING ACTIVITIES:		
Increase in net assets	\$2,124	\$3,441
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Add: Depreciation, a non-cash expense	\$730	\$515
Loss from assets retired	\$767	-
(Decrease)/increase in prepaid revenues	\$1,166	(\$1,648)
(Increase)/decrease in prepaid expenses	<u>\$650</u>	<u>(\$650)</u>
Net cash provided by operating activities	<u>\$5,437</u>	<u>\$1,658</u>
CASH FLOW USED BY INVESTING ACTIVITIES:		
Purchase equipment	<u>(\$1,623)</u>	<u>(\$1,368)</u>
Net cash used by investing activities	<u>(\$1,623)</u>	<u>(\$1,368)</u>
(DECREASE)/INCREASE IN CASH	\$3,814	\$290
CASH AT BEGINNING OF YEAR	\$119,327	\$119,037
CASH AT END OF YEAR	\$123,141	\$119,327
SUPPLEMENTAL INFORMATION		
Interest expense	\$ -	\$ -
Income tax expense	\$ -	\$ -

These financial statements have not been subjected to an audit or review or compilation engagement, and no assurance is provided on them.

GMTA FINANCIAL SUMMARY -- July 1, 2018 to June 30, 2019

Revenues:	Actual Amt 6/30/2019	Budgeted Amount	+/-	Actual Amt Jun-18
GMTA Dues (677 members)	\$25,844.00	\$27,000.00	-\$1,156.00	\$26,114.00
Newsletter/Website Advertising	\$5,923.00	\$7,000.00	-\$1,077.00	\$5,556.00
GMTA Auditions	\$ 27,380.00	\$ 21,800.00	\$5,580.00	\$23,070.00
... GMTA Audition Fees	\$ 16,570.00	\$ 15,000.00		\$15,290.00
... GATE Tests	\$ 4,720.00	\$ 4,500.00		\$4,690.00
... GMTA Theory Tests	\$ 2,390.00	\$ 2,300.00		\$2,330.00
... Volunteer Fee	\$ 3,700.00			\$760.00
Local Audition Fees Collected	\$9,871.77	\$0.00		\$9,768.02
MTNA Competitions	\$5,130.00	\$5,000.00	\$130.00	\$4,875.00
Donation to go to Student Awards	\$1,630.50	\$0.00	\$1,630.50	\$5,935.00
\$ Transferred from Award Funds	\$21.00	\$20.00	\$1.00	\$22.00
Conference:	\$ 8,000.19	\$ 11,700.00	-\$3,699.81	\$11,051.00
.. Funds Transferred from Savings	\$ 3,447.19	\$ 6,000.00		
.. Meal Functions/Registration	\$ 2,295.00	\$ 2,500.00		\$7,908.00
.. Exhibit Tables	\$ -	\$600.00		\$600.00
.. Program Ads	\$ 2,258.00	\$2,600.00		\$2,543.00
Commissioned Work	\$750.00	\$750.00	\$0.00	\$750.00
Miscellaneous (*See detail on page 2)	\$425.00	\$500.00	-\$75.00	\$435.00
Funds transferred from savings for laptop	1623.04			
Total Revenues	\$86,598.50	\$73,770.00	\$12,828.50	\$87,576.02
Expenses:				
GMTA Regional Auditions:	\$ 6,270.91	\$5,350.00	-\$920.91	\$5,478.26
.. Judges Fees	\$ 4,900.00	\$4,500.00		\$4,500.00
.. Audition Expenses	\$ 685.15	\$400.00		\$581.00
.. Hospitality	\$ 685.76	\$450.00		\$397.26
GMTA State Auditions:	\$ 5,543.88	\$5,400.00	-\$143.88	\$5,046.73
.. Judges Fees	\$ 4,800.00	\$4,500.00		\$4,200.00
.. Audition Expenses	\$ 255.01	\$400.00		\$346.73
.. Hospitality	\$ 488.87	\$500.00		\$500.00
Paid Audition Workers (volunteer fees)	\$1,125.00	\$0.00		\$760.00
Local Audition Fees Reimbursed	\$9,871.77	\$0.00		\$9,768.02
GATE Expenses	\$126.80	\$200.00		\$64.34
GMTA Theory Test Expenses	\$450.02	\$350.00		\$177.90
MTNA Competitions:	\$ 6,250.03	\$6,950.00	\$699.97	\$6,816.93
.. Judges Fees	\$ 5,925.00	\$6,500.00		\$6,475.00
.. Competition Expenses	\$ 43.60	\$100.00		\$0.00
.. Judges' hospitality	\$ 281.43	\$350.00		\$341.93
Awards paid to GMTA students	\$1,200.00	\$1,300.00	\$100.00	\$700.00
Awards paid to Teacher Grants	\$1,650.00	\$1,700.00	\$50.00	\$1,750.00
Awards paid to Student Travel Grants (So Div & MTNA)	\$1,500.00	\$4,000.00	\$2,500.00	\$4,000.00
Donation to So Div Travel Fund	\$650.00	\$650.00	\$0.00	\$620.00
Accounting	\$1,700.00	\$1,650.00	-\$50.00	\$1,600.00
Conference:	\$ 12,262.32	\$11,830.00	-\$432.32	\$12,151.98
.. Presenter/Artist Fees-Honorariums	\$ 5,000.00	\$5,000.00		\$5,800.00
.. Meal Functions	\$ 2,177.19	\$2,000.00		\$1,995.89
.. Hospitality	\$ 24.83	\$200.00		\$160.50
.. Conference Programs	\$ 2,332.63	\$2,330.00		\$2,328.87
.. Registrar/Hotel Room	\$ 800.00	\$800.00		\$800.00
.. Concerti	\$ 400.00	\$1,000.00		\$1,000.00
.. Miscellaneous/Supplies	\$ 1,527.67	\$500.00		\$66.72
Commissioned Work	\$1,500.00	\$1,500.00	\$0.00	\$1,500.00
Executive Director Salary	\$21,500.00	\$21,500.00	\$0.00	\$21,500.00
Executive Director Bonus	\$750.00	\$750.00		\$0.00
Employment Taxes	\$1,763.33	\$1,720.00	-\$43.33	\$1,667.62
Office (incl.phone/postage)	\$2,363.51	\$2,000.00	-\$363.51	\$2,246.82
Travel (President)	\$2,624.96	\$2,800.00	\$175.04	\$1,974.39
Travel (VP, Auditions)	\$300.00	\$300.00	\$0.00	\$300.00
Travel (VP, MTNA Competitions)	\$300.00	\$300.00	\$0.00	\$300.00
Transfer donations to award funds	\$1,630.50	\$0.00	-\$1,630.50	\$5,935.00
Equipment Purchase	1623.04	\$0.00	-\$1,623.04	
GMTA Website Expenses	\$1,515.00	\$1,500.00	-\$15.00	\$1,650.00
Paypal Fees	\$833.52	\$900.00	\$66.48	\$889.60
Miscellaneous/Contingency	\$1,293.91	\$1,120.00	-\$173.91	\$659.06
Total Expenses	\$ 86,598.50	\$73,770.00	-\$12,828.50	\$87,556.65

Net Surplus

\$0.00

\$19.37

***Explanation of Miscellaneous Income:**

11/6/18 - \$360 check written to MTNA for cash/card donations collected
 11/6/18 - \$65 - cash from GMTA conference re-deposited

***Explanation of Miscellaneous/Contingency Expenses:**

8/4/18 - \$63.25 - FAC Lunch
 8/18/18 - \$58.61 - EB Meeting Hospitality
 11/1/18 - \$65 - cash for change at GMTA Conference
 11/3/18 - \$360 - Donations collected at GMTA Conference for MTNA Foundation (check written to MTNA)
 11/8/18 - \$350 Gala table at MTNA Conference
 12/30/18 - \$250 - SD Reception at MTNA Conference
 2/25/19 - \$49.46 - FAC Lunch
 4/16/19 - \$50.78 - Executive Board Meeting Hospitality
 6/1/19 - \$46.81 - FAC Lunch

2018-19 GMTA Membership Dues:

.. Individual dues are \$44; Senior dues are \$22; Student dues are \$10.

2018 GMTA State Conference:

.. Pre-registration fee was \$0 for GMTA members.. Registration after October 15 was \$40.

GMTA Checking Account

	Revenues	Expenses	Balance
Balance 7/1/18			17238.90
.. Revenues	75855.50		
.. Prepaid Income (deposited & included in 7/1/18 balance)	10722.00		
.. Interest transferred from student award funds 6/30/2018	21.00		
Total Revenues	86598.50		
Total Expenses		86598.50	
Prepaid Income 2019-2020	11888.00		
Balance 6/30/2019			18383.90

GMTA Savings - Bank Account

	Additions	Withdrawals	Balance
Balance 7/1/18			34754.51
Interest Earned	10.00		
Donations to Betty White Scholarship	6050.00		
Funds transferred from savings for 2018 GMTA Conference		3447.19	
Funds transferred from savings for new GMTA laptop		1623.04	
Transferred funds from 4 CD Accounts	67382.61		
2018-2019 Donations to Award Funds	1630.50		
Balance 6/30/2019			104757.39

*Savings = \$55,070.34; GMTA Named Award Funds = \$49,687.05

GMTA Named Award Funds (in GMTA Savings):

GMTA General Award Fund

	Additions	Withdrawals	Balance
Balance 7/1/18			15463.97
Interest Earned (12 month CD matures in June annually)	11.01		
2018-2019 Donations	630.50		
Balance 6/30/2019			16105.48

Notling Award in Composition

	Additions	Withdrawals	Balance
Balance 7/1/18			13510.16
Interest Earned (12 month CD matures in June annually)	9.61		
2018-2019 Donations	575.00		
Balance 6/30/2019			14094.77

Broadhurst Award in Piano

	Additions	Withdrawals	Balance
Balance 7/1/18			13002.54
Interest Earned (12 month CD matures in June annually)	9.26		
2018-2019 Donations	425.00		
Balance 6/30/2019			13436.80

Betty White Award

	Additions	Withdrawals	Balance
Balance 7/1/18			0.00
2018-2019 Donations	6050.00		